

Trusts & Foundations Manager

Join this high profile not-for-profit as a key member of the national Marketing, Fundraising & Communications team. Your role is to drive the strategic direction and daily operations of the Trusts & Foundations team to secure and maximise financial support for the organisation's outstanding projects in Australia and overseas.

Leading a small team, you will implement effective relationship strategies, oversee and write quality customised funding submissions and engage people for support. You will create and implement a proactive approach to cultivation and stewardship, and develop an ongoing pipeline for the financial sustainability of this important revenue stream.

You will cultivate enduring partnerships and relationships with diverse stakeholders including public, private and corporate trusts and foundations, and internally across all States and Territories, particularly the organisation's service delivery teams. Your ability to research, plan, organise, evaluate and build a high performing team are vital for success.

If you're a self-motivated and collegiate leader with a strong understanding of the philanthropic sector, send your application to cv@dakinmayers.com.au or contact Michelle Varcoe or Philip Mayers.



**Career opportunity
with global
not-for-profit**

**Drive positive
change**

**Competitive
Package+ Benefits**

Inner Melbourne

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