

# Sales Specialist



Straumann is a global leader in implant and restorative dentistry as well as oral tissue regeneration and prides itself on its high quality products and industry leading research. An internal promotion has paved the way for this exciting career opportunity for a dynamic and results-driven Sales Specialist to join their collaborative and successful team.

Reporting to the Regional Sales Manager, your focus will be on maintaining, servicing and developing new and existing clients in your designated territory in Melbourne and regional Victoria. You will promote Straumann products, facilitate product training and encourage participation in education courses.

You will display exceptional communication, persuasion and relationship building skills, with the ability to engage people at all levels. Effective time management, good attention to detail and the ability to manage multiple priorities are also required. Applications are encouraged from people with a background in dentistry seeking a rewarding sales career, or experienced technical sales representatives.

**If you have the ability to influence, sell, network and build rapport with clients, please forward your application in confidence. Alternatively call Michelle Varcoe or Peter Dakin for further information.**

**Global leader**

**Premium dental products**

**Competitive salary package**



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